

NORTHERN LIGHTS

QUALITY COMMERCIAL SUNBEDS



Sunbed Rental

In the North West



Introduction to

Sunbed Hire

We supply sunbed rental to the North of England and North Wales including Liverpool, Preston, Burnley, Manchester, Leeds, Stoke on Trent, Wrexham, Birkenhead and all areas in between.

Based in Warrington, Cheshire, we are a company full of energy and enthusiasm. We provide expert tanning advice and Commercial Sunbed rental, lease or sale along with invaluable help and advice.

Our engineers have 25 years of experience in the Tanning Industry which means that

we are fully equipped to solve all of your sunbed related problems and provide help and inspiration according to your needs.

Our chief concern is customer satisfaction and our best policy is honesty. We want to ensure your happiness through professionalism and good service. We have a wide selection of reconditioned sunbeds that are of the highest quality available for rental, lease or sale, throughout the UK.

All of our sunbeds are serviced and re-conditioned to the highest standard.

Visit Our Showroom

We have a selection of sunbeds set up in our showroom. We would advise you to call and see us in order to get a feel for the sunbeds and choose the right one(s) for you. We can help you with any questions you have relating to health and safety, customer satisfaction, access, maintenance etc. Once you have paid the deposit/ installation fee (£250) we will keep the

sunbed for you until you are ready for its installation. On the day of delivery you will pay for the first month's rent. Renting your sunbed from Northern lights sunbeds means that all your maintenance is free of charge. Ring us if a lamp isn't working or an acrylic breaks and we will be usually with you by the next working day.

If you are happy with our service then it means you'll recommend us to others and that makes us happy! Whether you are a Hairdresser's, Hotel, Gym or Tanning Salon we have the right sunbeds for you.

LIE DOWN SUNBEDS IN OUR SHOWROOM



Hapro Lumina Sunbed

The Hapro Lumina's ergonomic design and high gloss acrylic finish make for an attractive modern tanning bed. Head and feet cooling fans provide a welcome breeze.

Measurements: 1150mm x 2300mm
Spec: 36 x 1.8 meter tubes at 225 watts and 3 x 400 watt facial boosters.



Sunquest Zenith Sunbed

The Sunquest Zenith is a robust sunbed. An encompassing design ensures a perfect 'surround' tan. High gloss acrylic finish coupled with a metal barreled frontage.

Measurements: 1150mm x 2300mm
Spec: 36 x 1.8 meter tubes at 225 watts and 3 x 400 watt facial boosters.



Megasun 4000 Sunbed

High pressure facials along with body and leg boosts provide the perfect team. Display lights, music system and digital display are some of the many optional extras.

Measurements: 2380mm x 1300mm
Spec: Lamp Wattage 160-250w, 40 tubes and 3 high pressure facials



Black Shadow XL Sunbed

The most reliable of all sunbeds, this metal, powder coated model never fails to satisfy. Powerful cooling fans coupled with closely arranged lamps ensure a fantastic, all round tan.

Measurements: 2100 x 1000 mm.
Spec: Version One : 40 x 1.8 meter tubes at 225 watts.

STAND UP SUNBEDS IN OUR SHOWROOM



Alisun Sunvision Sunbed

A compact, beautifully designed Vertical tanning unit which is especially pleasing on the eye. A digital display offers customer control. Metal overhead handles and powerful cooling fan.

Height: 2320mm.
Spec: 48 x 2 meter tubes at 225 watts.



Sunquest Aurora Sunbed

The Sunquest Aurora sunbed is a robust yet sleek vertical tanning unit. Internal design includes a high powered overhead fan with metal handles. Lamps are tightly packed together ensuring a perfect 'surround' tan.

Height: 2380mm.
Spec: 48 or 60 x 2 meter tubes at 225 watts.



Uvascan Contour Sunbed

Uvascan Contour provides excellent performance and reliability. The proximity of the tubes ensures an intense tanning experience. A powerful overhead fan contributes towards the perfect tan.

Height: 2235mm.
Spec: 60 x 2 meter tubes at 225 watts.



Tansun Symphony Sunbed

Tansun Symphony is a compact, streamline design. A dual airflow system ensures that the lamps run at optimum temperature both for maximum tanning output and long lamp life.

Height: 2250mm.
Spec: 48 x 2 meter tubes at 225 watts.

Finances

We try to make it as simple as possible for you to hire, rent or buy a sunbed.

Once you have identified the Sunbed(s) that you would like, an initial payment will ensure that it will be reserved for you and delivered on your requested date. The initial payment consists of a £250 installation fee and your first month's rent / hire.

You will be given a contract to sign for 6 months sunbed rental. You will also provide two forms of ID (one including a photo and address, the other a Utility Bill).

As you have paid the first month's sunbed rent, the following five payments will be paid by direct debit (we will give you a simple form to hand in at your bank).

Following the completion of the 6 months, you may decide to keep the sunbed (in which case there is no action needed to be taken), you may decide to buy the Sunbed or you may ask us to collect the Sunbed and cancel the direct debit. It's as simple as that.

Once the Sunbed has completed 500 hours (each bed is fitted with an hour counter), you must meet the cost of retubing it. We will only charge you the wholesale cost price of tubes (typically about £10 per tube). Therefore a 40 tube

Sunbed would cost £400 to retube. We will retube the Sunbed for you at no extra charge. Remember that by the time your Sunbed has completed 500 hours it will have taken around £10,000 (If you charge your customers £1 for 3 minutes).

Whilst renting the sunbed you do NOT pay for Maintenance.

In terms of Insurance, your shop policy will have a sum insured for 'Fixtures & Fittings' and you should ensure that the figure covers the cost of the Sunbed(s). The value of your particular Sunbed will be included in the contract but typically it would be £3000-£4500. We will require your insurance to cover the full cost of the sunbed(s).

Rent to Buy

Add £10 per week to your hire fee (per sunbed) and after 2 years the sunbed is yours to keep. This offer only applies if you have kept 'up to date' payments over the 2 years. During 'Rent to Buy', we maintain your sunbeds for you free of charge.

Renting - to - Buy your sunbed or sunshower means that not only are your monthly payments fixed for 2 years, but that the tanning equipment is yours to keep at the end of that period. Legal title of the Sunbed is transferred to you on payment of your final monthly rental fee.

Rooms

The size of the room that your Sunbed is situated in is of utmost importance.

It can be off-putting for a customer to squeeze through the door with little or no room to undress before tanning. The larger the room, the better the ventilation and a greater chance of customer satisfaction.

We do however realize that sometimes a large room just isn't possible, especially in Salons where you need to maximize earnings by accommodating as many Sunbeds as possible. Our experience and expertise should be helpful in these situations as each sunbed has different attributes and your particular room may be best suited to a particular model.

Visit Our Showroom

Sunbeds do vary in size so we would recommend that you come and have a look at the sunbed you want in our showroom before it is delivered. Each sunbed that you rent, hire or buy comes with a meter (which we will fit to the wall) and tokens.

Sunbed Fitting Procurements

If possible you should fit a 30cm vent to the door or/and to the outside walls. Also, try to have walls that fall a foot short of the ceiling. This all ensures better ventilation. The sunbeds do give off a lot of heat, and although some customers seem to prefer a 'hot' sunbed, it is better for the maintenance of the sunbed and the temperature of the shop if there is good ventilation. Your doors should open outwards in accordance with Health & Safety directives. Ideally, try to provide a coat-hook, a mirror, moisturizer and an air freshener in each room.

A Lie Down Sunbed Requires:

a room that is a minimum 8 feet long by 7 feet wide (some lie down sunbeds require 9 feet by 8 feet).

A Stand Up Sunbed Requires:

a room that is a minimum 8 feet by 7 feet with an 8 feet high ceiling.



Electrics

A 40 tube Sunbed costs about 70p an hour in electricity charges. If you are charging your customers £1 for 3 minutes then the Sunbed will take £20 an hour.

Technical Details

A separate electrical supply that runs to your Sunbed room is required. We can carry out all of your electrical requirements if you would like. The cost can vary according to your particular requirements but the price is usually in the region of £200 per sunbed. We would assess the work required and give you a price. If the price was agreeable then we would complete the electrical work. If you wanted to use your own electrician then please ask them to read the following information.

Before your Sunbed is delivered you will need to ensure the following;

A single phase 10mm (Twin & Earth) cable needs to run from your fuseboard to a 63amp wall mounted rotary isolator switch in your Sunbed room. The rotary isolator switch should be positioned to the right hand side of where the Sunbed will be

situated, approximately 5feet high on the wall. The fuseboard must have a separate circuit breaker for each Sunbed. Usually a Stand Up Sunbed needs a Type C 63amp breaker while a Lie down sunbed needs a Type C 50amp breaker.

If you have a 3 phase electrical supply into the premises (mandatory for more than two Sunbeds) then the circuit breaker in your fuseboard should be 3 x 20amp for a Lie Down Sunbed or 3 x 32amp for a Stand Up sunbed. The cable from the fuseboard to the rotary switch should be 4mm per phase for a Lie Down sunbed and 6mm per phase for a Stand Up sunbed.

If your electrician fits a RCD/RCB/RCBO then it should be 100mA trip, NOT the standard 30mA trip



How much will it cost me to rent a Commercial Sunbed?

The minimum cost is £39 a week. This works out at £169 per calendar month. The contract is for a minimum of 6 months. You must also pay an installation/delivery fee of £250 per sunbed.

When and how do I pay?

The installation/delivery fee must be paid 2 weeks before you take delivery of the sunbed. The first month's rent would be paid on the day of delivery. The next two monthly payments must be paid by direct debit. (we will give you a form to hand in at your bank).

How soon could it be delivered?

Usually 2 weeks after the initial payment however if you need longer to get your space ready then that's fine. Equally, if you would like the sunbed sooner then we will try our best to accommodate you.

What happens after the 6 months are up?

That's entirely up to you. If you are happy with the sunbed and our service then you don't need to do anything. You'll keep hold of the sunbed and your monthly direct debit will continue. If you don't want to keep the sunbed then let us know and we'll collect it. Your direct debit would then be canceled. If you decide that you'd like to buy the bed then just let us know.

Do I need to do anything electrically?

Yes. A commercial sunbed requires a separate cable that runs from your fuse board. Please see the 'Electrics' section on the Advice & Information page.

Do I need a room to put it in?

Yes. In our experience sunbeds never take as much money when they are attached to a changing pod. Try to have a room built that will house the sunbed (please see the 'Rooms' section in the Advice & Information page). This ensures privacy for the customer.

Does the sunbed come with a meter?

Yes. We supply a token meter and 40 tokens with each sunbed. You will keep the tokens and a key for the token drawer. We will set the meter to equal 3 minutes per token unless you decide otherwise. Most operators charge their customers £1 per 3 minutes.

Will you take care of service and maintenance?

Yes we will. Service and maintenance are free when you rent a sunbed from us. If a tube isn't working then let us know and we'll get to you as soon as possible (usually on the next working day). We will replace any parts that are faulty completely free of charge.

What happens when the sunbed needs retubing?

The tubes should be replaced after 500 hours of use. Each sunbed has a counter that will allow you to read how many hours they have done. The cost of the retube is down to you. However, we will only charge you the wholesale cost (@£10 per tube). By the time the tubes need replacing, your sunbed will have taken £10,000.

N **RTHERN LIGHTS**
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